



Getting the Most Out of your Hill Visit

The most ideal and probably the most effective means of communication is a face-to-face meeting with an elected official and/or their staff. Elected officials maintain very tight schedules so it is important to make your impression within the allotted time.

Keep in Mind:

- Elected officials are people just like you, so don't be intimidated by the office they hold. You have an opinion and you are entitled to express it.
- Are you a constituent? Elected officials pay attention to the views of the voters who elect them. Make it clear that your business and its employees are located in the area represented by that elected official.
- How do I say it?
 - Prepare yourself.
 - Concisely express your view.
 - Provide some facts and/or anecdotes to support your position.
 - Request that the official take your opinions into account.
 - Thank them for their consideration.
- Encourage a meeting in the District. Invite the member to visit and tour your facility.

What if my elected official and I disagree?

- Express your view in a respectful manner.
- Thanked the official and/or the staff for listening to you.

After the Meeting...

- Report Back: Please let us know what occurred and whether any follow-up was requested. Please email anne_darconte@americanchemistry.com with your results.
- Send a thank you note: Remind the office of your meeting, the date it took place, and the subject(s) discussed. Reiterate your presence in the district. Go to

www.americanchemistry.com/lawmakers to locate the Member's address if you do not know it.

- Find Additional Opportunities to Communicate: Elected officials often spend large amounts of time in the local area staying in touch with the voters. Look for opportunities to speak directly to an official and to their local district staff – they are probably looking for ways to speak to you as well!

Impact Chemistry appreciates your involvement. You can make a difference on issues that impact you, your company, and the business of chemistry!