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Robert has been in the health insurance industry for over 15 years. While attending the University of Maryland, where he majored in business and marketing, he interned for an employee benefits broker and has never left the industry.

Robert is the Vice President of Marketing for the Insurance Marketing Center, the oldest local, independently owned wholesale distributor of quality group and individual insurance products to the broker community in the Washington, D.C. metropolitan area.

He is a past President of the Greater Washington Association of Health Underwriters and a lifetime qualifier of the Leading Producers Roundtable, the highest level of sales achievement in the employee benefits industry.

He currently serves on the Care First Blue Cross Blue Shield Broker Council and is directly responsible for plan designs and benefit changes for Maryland's largest insurer.